



QTouch 10 Helps New Mumus Supermarket in Barbados

Princess Daniel, owner of Mumus Supermarket, cuts the ribbon as St Joseph MP Dale Marshall, Reverend Errington Massiah, and Anderson Daniel look on...

Princess explains that her brother Denis McInstosh previously owned the establishment, but it had been closed for some time. Mumus Supermarket now represents a joint family business located in Lammings, St Joseph, Barbados. Princess Daniel, a business woman for over 25 years, reveals that after discussing the idea of reopening with her son and daughter to keep it in the family, they decided to re-establish the business under a new name in February 2014.

The former managing director of P&N Caterers says people had been gravitating towards the business and the family had had several plans in mind, including a hardware section. Princess' son Anderson, who is co-owner of their bar, adds that it will represent a welcome addition to the neighborhood. Likewise, MP Dale Marshall asserts that with a fairly large community for its market, the new venture should be profitable to the operators.

Naturally, preparing a new business required the family to investigate suitable POS systems that would maximize ROI and accommodate growth. Through an excellent referral they arrived at Regional Business Systems.

Located in Bridgetown, Barbados, and also serving the Eastern Caribbean, Regional Business Systems Inc. has been in business since 1987. With a wide range of POS systems complemented by a fully staffed service and support department, RBS represented a natural choice. Based on the supermarket's requirements and RBS's consultation, the family elected to go with QUORION's QTouch 10 all-in-one POS system.



The supermarket has been operating since June 2014 now. Growth has been slow, but stable. Cori King, a family representative, explains, "QUORION's QTouch 10 has been a real an asset so far. In fact, we are considering purchasing another one. We wanted to start the business on a solid foundation, so we knew we needed a reliable POS system. The QTouch 10 seemed to be a good fit for us, as we were newcomers to the industry." Moreover, the owners of Mumus Supermarket praise the QTouch 10's user friendly and intuitive operation. "The single



touch transactions and large graphical touch screen buttons plus shortcuts are key as far as user friendliness goes. We did not have time to deal with cumbersome machines and needed to hit the ground running. We were able to accomplish exactly that with the QTouch 10. It has been a true aid for our business,” Mr. King adds.

When asked about what exactly makes the QTouch 10 shine, Mr. King responds:

“As mentioned before, this is our first experience with using a POS system. Nevertheless, we have found it invaluable, as it relates to our daily accounting operations. The reports that can be run, for example, the Daily Report and the Department Report are truly helpful in determining the number of sales as well as the best performing department. It allows us to stay in top of everything that goes on in the store. We got a complete point of sale system out of the box without having to worry about buying more equipment. That’s a huge plus for any starting business.”

The QUORiON team is delighted to hear about this success story and wishes Mumus Supermarket all the best in the future.

For information about the complete line of QUORiON Point of Sale solutions, contact QUORiON Data Systems, An der Klinge 6, 99095 Erfurt, Germany.

For online product information, visit QUORiON’s web site at www.quorion.com.